

**ARMY & AIR FORCE EXCHANGE SERVICE
SUMMARY OF PROPOSALS**

NO. OF SOURCES	5	NO. OF AMENDMENTS ISSUED		PAGE OF PAGES
NO. OF PROPOSALS RECEIVED	1			1 2

PART I - PROPOSAL DATA

PURCHASING ACTIVITY BeautyShop(HairCare)at WhiteSand	SOLICITATION NUMBER SDVC-07-077-12-060	DATE ISSUED 13 Apr 2012	SCHEDULED TIME & DATE FOR RECEIPT OF PROPOSALS 05/14/12/2:00 p.m.	DATE PROPOSALS OPENED: 16 May 12
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N I T E M N O	I T E M	QUANTITY	DESCRIPTION (COMMODITY/SERVICE)	NAMES OF OFFERORS	
			Exchange Fee:	8.5%	9% see note the second page
			Contract Period:	3 yrs	
			MPOS	Yes	
			Bank/Financial Statement	Yes	
			Resume	Yes	
			PAYMENT TERMS		
			OTHER DISCOUNTS		
			TOTAL		
			FOB POINT		
			ACCEPTABLE PERIOD (if less than 60 days)		
			Were all amendments acknowledged?		
			F & T RETURNED?	Yes	
			W-9 RETURNED?	Yes	
			OTHER		

Mejia, Zenaída T.

From: Heather Thompson <admin2@ginomorena.com>
Sent: Friday, May 18, 2012 12:28 PM
To: Mejia, Zenaída T.
Subject: FW: Sol No. SDVC-07-077-12-060 the beauty shop (family care) at White sand Missile Range, NM

Ms. Mejia,

Gino Morena Enterprises, LLC appreciates this opportunity to reevaluate our proposal and do hereby wish to increase our original proposal by .5%

Thank you

Heather Thompson

Executive Assistant
Gino Morena Enterprises, LLC
111 Starlite Street
South San Francisco, CA 94080
Phn: 650-871-0363 ex. 242
Fax: 650-871-1379

From: Mejia, Zenaída T. [<mailto:MejiaZ@aafes.com>]
Sent: Friday, May 18, 2012 8:50 AM
To: rexmorena@ginomorena.com
Cc: Stutson, Norissa B.
Subject: Sol No. SDVC-07-077-12-060 the beauty shop (family care) at White sand Missile Range, NM

Good morning Rex,

Reference your proposal on Sol No. SDVC-07-077-12-060, for concession operation of a beauty shop (family care) at White Sands Missile Range, NM.

In accordance with the Exchange procurement regulations, further consideration is required in order for the undersigned-contracting officer to award a contract for the referenced service.

You are given an opportunity to re-evaluate your fee proposal of 8.5% the fee you may incur in providing the service. Please offer the your best and final letter.

In addition, please gave the required information requested above in order to complete the contract award. A faxed response will be accepted and my fax number is listed below.

Thank you,

Zenaída T. Mejia
Contracting Officer

HQ-AAFES Dallas PZ-PS

Phone No. 214-312-3328/DSN 967-3328

Fax No. 214-465-2993

mejiaz@aafes.com

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SOURCE LIST

- (1) Hairplay Salon/Liz Pivarnick
4020 Monroe Ave Ste A.
El Paso, TX 79930
- (2) Gino Morena Enterprises, LLC
111 Starlite Street
So. San Francisco, CA 94080
- (3) Melange Beauty
4604 R.T. Cassidy Drive
El Paso, TX 79924
- (4) DeStefanos Salon and Spa
8800 Gateway East
El Paso, TX 79907
- (5) DGreene Sales Solutions
1311 Clearwater Drive
Grand Prairie, TX 75052
- (6) Blue Hills Spa/The Spa at Ft. Sam LLC
277 Harmon Drive
San Antonio, TX 78209