



ARMY AND AIR FORCE EXCHANGE SERVICE
EXCHANGE LOGISTICS
P.O. BOX 660202
DALLAS, TEXAS 75266-0202

The following data requirements listed below are for new prospective carriers:

- ☆ Financial check: Provide the Exchange with a copy of your Dunn and Bradstreet rating, or proof of Financial stability.
- ☆ Insurance Certificate: The Exchange requires \$ 1,000,000.00 minimum for bodily injury, property and products (combined) for Truck Load Carriers. Carrier liable for complete load.
- ☆ Provide the Exchange with a copy of your Motor Carrier Authority Certificate.
- ☆ Complete the Uniform Tender of Rates and/or Charges for Transportation Services Form.
- ☆ Must have EDI (Electronic Data Interchange).
- ☆ Must possess an Internet E-Mail ID. An Internet home page for tracking freight shipments is desirable.
- ☆ All tenders must be typed and not hand written.
- ☆ Must have Powertrack

When submitting your rates:

- ☆ Container Rates will need to be in a state to state matrix and will have an option to have an additional tab that will be Point to Point, Dollars per Trailer (Container).
- ☆ Truck Load over the Road Rates should be State to State (X.XX)
The Exchange uses the PC Miller version 19.1
DO NOT SPLIT the same states when submitting your rates.

Thank you,

Nicholas DeVincenzo
Exchange Logistics
devincenzo@aafes.com

INSTRUCTIONS FOR THE COMPLETION OF THE TENDER: TENDER MUST BE TYPED, Handwritten copies will be returned to you. Completion of each block is required unless otherwise indicated.

BLOCK NO. 1A, - ISSUING CARRIER NAME :- Enter your company's complete name.

BLOCK NO. 1B, - STANDARD CARRIER ALPHA CODE :- Enter your company's SCAC code.

BLOCK NO. 2A, - TENDER NUMBER ICC :- Each tender shall be assigned a number by the issuer for identification purposes. The tender number should be no more than 4 digits and can be alpha, numerical or a combination of the two.

BLOCK NO. 2B, - SUPPLEMENT NO. :- The initial tender will be tender number xxxx, supplement number 0. The next tender submitted for the "addition of" or "changes to" the rates or lane movement will be tender number xxxx, supplement number 1. The next, tender number xxxx, supplement 2, etc. Be sure to highlight or BOLD the changes that you are making to the tender.

BLOCK NO. 2C, - CANCELS :- Use this block to cancel a previously submitted tender. If the tender has a supplement number, be sure to include the supplement number in block 2C. Example: Tender xxxx, sup 1 is submitted to replace the rates on Tender xxxx, sup 0, then write Tender xxxx, sup 0 in block 2C.

BLOCK NO. 2D, - SUPPLEMENT NO.'S THAT CONTAIN ALL CHANGES :- Leave blank.

BLOCK NO. 3, - TENDERED TO :- Carriers are to make tenders applicable to the Exchange.

BLOCK NO. 4, - ISSUE DATE :- Enter the date of issue. NOTE BLOCK 20 [E]

BLOCK NO. 5, - EFFECTIVE DATE :- Enter date that the tender is to become effective. NOTE BLOCK 20 [E]

BLOCK NO. 6, - EXPIRATION DATE :- Expiration date of the rates tendered. We prefer that you leave this field blank. If replacing the rates with new rates, cancel the old tender. If expiring the rates, then submit a 30 day notice letter of your intentions to Kent Altom with the expiration date and the rates will be expired in our system on that date. NOTE BLOCK 20 [E]

BLOCK NO. 7, - MOVEMENT APPLICATION :- Check one box.

BLOCK NO. 8, - ACTION CODE :- Applicable to supplements only. Check the appropriate box.

BLOCK NO. 9, - CARRIER FILE NO. :- Optional - for the carrier's internal use.

BLOCK NO. 10A - (NMFC/UFC ITEM NO.) :- Leave blank.

BLOCK NO. 10B - (DESCRIPTION OF ARTICLES) :- Freight of all Kinds [list any exceptions]

BLOCK NO. 11A - ORIGIN & 11B - DESTINATION :- Type the SPLC's of the Origin and Destination points in boxes 11A1 & 11B1. Enter the Point name, County, and State for Origin and Destination in the boxes for 11A2 [origin] & 11B2 [destination] . If "Between" movement application is checked in Block 7, the tender will apply in each direction. The use of an appendix is permissible if tendering more than one lane on one tender.

BLOCK NO. 12 - LOAD APPLICATION (CHECK APPROPRIATE BOXES) :- If the tender includes both TL [Truckload] and LTL [Less-than-truckload] rates, check both of the Load and Less Load boxes.

BLOCK NO. 13A - RATE OR CHARGE :- Enter the rate or charge and basis [cents per hundredweight (CWT), charge per shipment, etc.] .

BLOCK NO. 13B - MINIMUM WEIGHT(S) :- Enter the applicable minimum weights and basis [LTL, TL, AQ, etc.]

BLOCK NO. 14 - ROUTE [INCLUDE CARRIER CODE (SCAC)] :- Enter the carrier name and SCAC [see block No. 1B] for each carrier participating in route.

BLOCK NO. 15 - PROTECTIVE SERVICES :- [If applicable] Check box for appropriate service, and enter the rate or charge and the basis (cents per hundredweight CWT ; charge per shipment, etc.)

BLOCK NO. 16 - CLASSIFICATIONS AND EXCEPTIONS (INSERT EXCEPTIONS, IF ANY) :- If different from printed statement, enter the name and number of applicable classification, rules, and/or exception tariff.

BLOCK NO. 17A - ACCESSORIAL SERVICE - RATES OR CHARGES :- Enter the rate or charge and basis [cents per CWT, charge per shipment, etc.]. If you are listed more than one or two accessorial charges, then we prefer you to submit your accessorials on a separate tender by themselves. If accessorial services are to be furnished at no additional charge, then enter "NO CHARGE" in this block.

BLOCK NO. 17B - DESCRIPTION OF ACCESSORIAL SERVICE :- Describe.

BLOCK NO. 18 - OPERATING AUTHORITY (NOTE ITEM 20A) :- Enter the carrier (s) operating authority references applicable to the services offered. If no operating authority is required, enter "none required".

BLOCK NO. 22 - SIGNATURE OR PARTY REPRESENTING CARRIER :- Type the name, and address (including the title of the authorized officer or agent) of the issuing carrier, bureau, agency or conference and all participating carriers. Telephone numbers and email addresses of contact persons are required. Please submit two [2] signed copies of the tender.

~~Rate Matrix Tab - States listed down are Origin and states listed across are Destination~~

When submitting rates, it is advisable to email the tender and rates to this HQ office for approval before sending in the two [2] original signed copies of the tenders to this office via the mail.

**UNIFORM TENDER OF RATES AND / OR
CHARGES FOR TRANSPORTATION SERVICES**

1A. Issuing Carrier, Bureau, Agency or Conference Matson Logistics		2A. Tender No. ICC Tender # 4	2B. Supplement No. Supplement No. 20		
1B. Standard Carrier Alpha Code (SCAC) MIOS		2C. Cancels 19	2D. Supplement Nos. that Contain All Changes 20		
3. Tendered to: <input type="checkbox"/> US. Government <input checked="" type="checkbox"/> Other (Specify) Army & Air Force Exchange System (Exchange)		4. Issue Date March 5 2012	5. Effective Date March 15, 2012	6. Expiration Date (If any) open	
7. Movement Application <input type="checkbox"/> From-To <input checked="" type="checkbox"/> Between Conus Store I/B, DC, I		8. Action Code (Supplements Only) <input type="checkbox"/> Addition <input type="checkbox"/> Deletion <input checked="" type="checkbox"/> Change		9. Carrier/Agent No. (If Any) MIOS	
10. Freight Classification and Commodity Description					
10A. NMFC/UFC Item No. [REDACTED]		10B. Description of Articles (Use Blocks 15 and 17 for Transportation Services) (b)(4) Confidential/Proprietary [REDACTED]			
11A. Origin	(1) SPLC		(2) Point Name, County, and State		
	[REDACTED]				
11B. Destination	[REDACTED]				
12. Load Application (check appropriate box(es)) [REDACTED]					
13A. Rate or Change Czarlite Oct 2000		13B. Minimum Weight(s) [REDACTED]		14. Route (include Carrier Code (SCAC)) Matson Logistics, MIOS	
15. Protective Services			16. Classifications and Exemptions (insert exceptions, if any)		
()	Service	Charge	()	Service	Charge
	AGS	[REDACTED]		PSS	[REDACTED]
	CSS	[REDACTED]		RSS	[REDACTED]
	DDPS	[REDACTED]		SSS	[REDACTED]
The rates, charges, or services shown herein are subject to the rules which, at the time of the movement, would govern the applicable class rates from and / or to the points and via the routes in this tender, except:					
17. Accessorial Services	17A. Rate or Charge		17 B. Description of Service and Governing Publication		
	Accessorial cost defined under accessorial tab.		[REDACTED]		
18. Operating Authority (Note Item 20A.).					

50280-01

OPTIONAL FORM 280 (3-80)
Prescribed by GSA FPMR (41 CFR) 101-40.306

19. COMBINATION RATES (Check Appropriate Box)

- The rates and charges in this tender may be used as factors in the construction of any combination through rates, charges or other provisions.
- The rates and charges in this tender may be used as factors to make combination rates and charges to and/or from other points of origin and destination, provided that such other points are not more than thirty (30) highway miles distant from the pertinent point of origin or destination named in this tender. The distance shall be measured from (1) the nearest boundary, in the case of designated commercial zones; (2) the nearest corporate limit, in the case of incorporated communities not in commercial zones; or (3) the nearest post office within other points of origin or destination.
- The rates and charges in this tender may not be used in construction of combination rates or charges.

20. GENERAL TERMS AND CONDITIONS

a. Lawful Performance: Operating Authorities

The carrier(s) represent(s) to the United States that the services provided in this tender will be performed in accordance with applicable Federal, state and municipal laws and regulations and the carrier(s) hold(s) the required operating authority to transport the commodity from, to, or between the places specified in the authorized certificates, permits or temporary operating authorities.

b. Charges and Allowances

Except as otherwise provided in this tender, shipments made under the provisions of this tender are entitled to those additional services and privileges as are provided in separately published tariffs or tenders to which the carrier(s) participates, including additional tariff or tender charges, rules and regulations applicable to such services and privileges.

c. Payment

Except for shipments covered by item 21(3) or 21(4) below, the carrier shall bill the United States on Standard Form 1113, Public Voucher for Transportation Charges, appropriately supported. Carriers shall send bill to the "Charges to be billed to" address shown on the face of Standard Form 1103, U. S. Government Bill of Lading.

d. References

Where reference is made in this tender to an item, tender, tariff or classification, the reference shall be constructed to include the supplements, amendments or reissues of that item, tender, tariff or classification, unless otherwise specified in this tender.

e. Cancellation or Amendment of Tender

This tender may be canceled or amended by the carrier(s) on written notice of not less than thirty (30) calendar days, except for shipments made from the original point of origin (or point of importation, where appropriate) before the effective date of the notice and except for any accrued rights and liabilities of either party to the tender. Cancellations or amendments may be made upon shorter notice by mutual agreement between the Government and the carrier(s) concerned.

f. Filing With Regulatory Bodies

The carrier(s) certifies (certify) that, where required, the necessary copies of this tender shall be filed concurrently with the Interstate Commerce Commission as stated in Section 10721(b)(2) of the Interstate Commerce Act, or with other regulatory bodies, as appropriate.

g. Alternations and Volume of Traffic

This tender shall not apply where charges for service provided under this tender exceed charges otherwise applicable for the same service. Receipt and acceptance of this tender by the Government shall not be considered as a guarantee to the carrier of a particular volume of traffic described in this tender.

21. CARRIER(S) OFFER AND INSTRUCTIONS

I am (we are) authorized to and offer on a continuing basis to the United States (subsequently called the Government), based on Section 10721 of the Interstate Commerce Act or other appropriate authority, the transportation services described in this tender, subject to the terms and conditions stated in this tender. The property to which rates apply must be shipped by or for the Government (1) on Government bills of Lading; (2) on commercial bills of Lading endorsed to show that such bills of lading are to be exchanged for Government bills of lading at destination or converted to Government bills of lading after delivery to the consignee; (3) on commercial bills of lading showing that the Government is either the consignor or the consignee and endorsed with the following legend: "Transportation under this tender is for the U. S. Government (Name the specific agency, such as the U. S. Department of Defense), and the actual total transportation charges paid to the carrier(s) by the consignor or consignee are assignable to, and are to be reimbursed by the Government", (4) on commercial bills of lading endorsed with the following legend: "Transportation under this tender is for the U. S. Government (Name the specific agency, such as U. S. Department of Defense), and the actual total transportation charges paid to the carrier(s) by the consignor or consignee are to be reimbursed by the Government, according to cost-reimbursable contract No. N/A This may be confirmed by contacting the agency at NA ."

22. Signature(s) of Party(ies) Representing Carrier(s)

Issuing Carrier, Bureau, Agency or Conference Matson Logistics	Participating Carrier	Participating Carrier
By (Signature and Title of Authorized Officer or Agent) Sandra L. McKinzie, National Account Director	By (Signature and Title of Authorized Officer or Agent)	By (Signature and Title of Authorized Officer or Agent)
Address and Phone Number 1815 S Meyers Rd, Ste 700 Oakbrook Terrace, IL 60181 800-325-0325	Address	Address



LTL Discount

23-Jan-12

Base Rates: Czarlite (October 2000)

NMFC - [REDACTED]

Minimum Shipment Charge for LTL: [REDACTED]

Minimum Shipment Charge for Small Package [REDACTED]

Discount: Overall LTL Discoun [REDACTED]

Fuel Surcharge: (b)(4) Confidential/Proprietary [REDACTED]

TMS Routing Rules for Matson LTL [REDACTED]

Matson LTL Unloading Allowance: [REDACTED]



LTL Service in business days (include day of pickup)

TO:

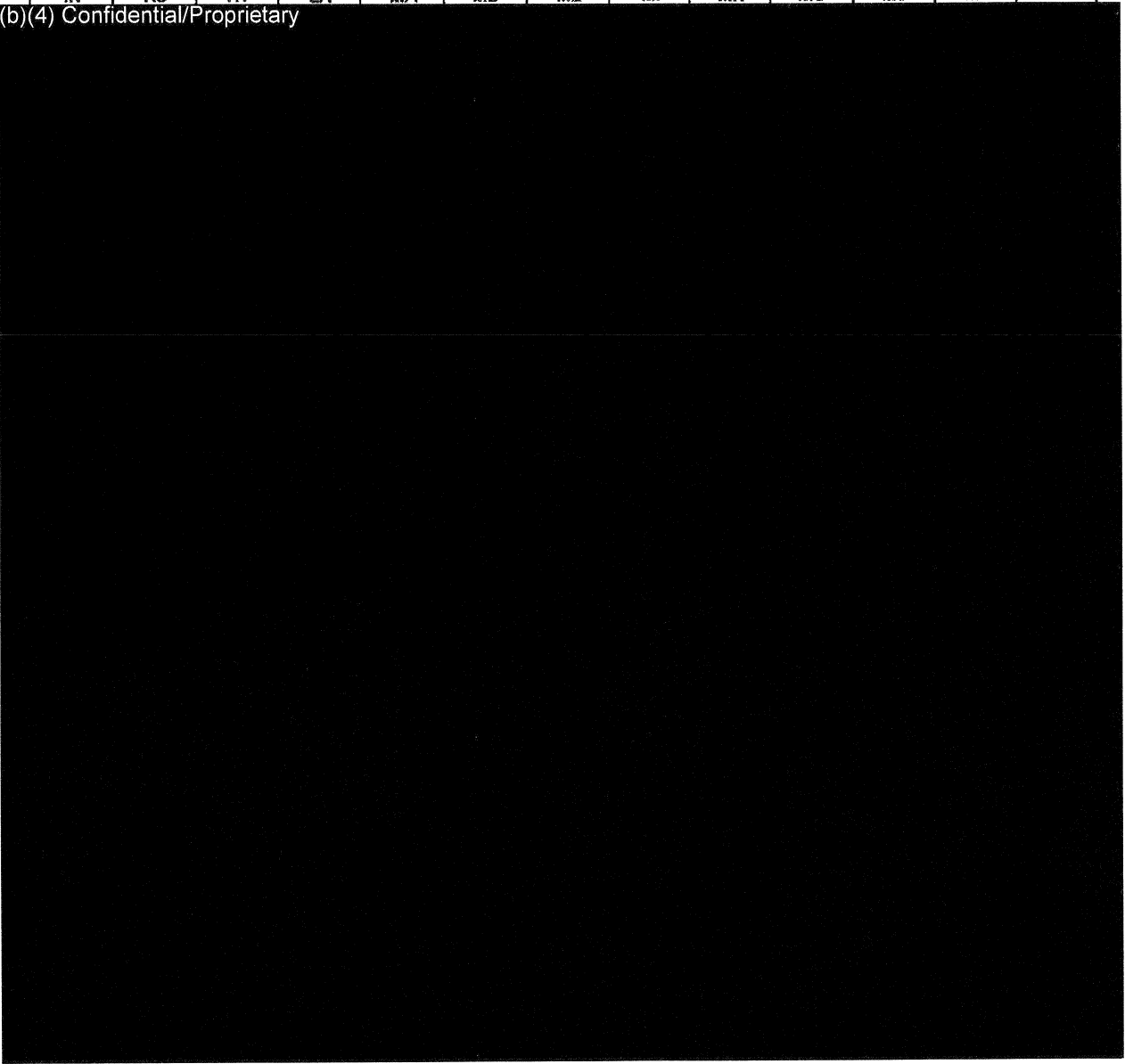
FROM:	AL	AR	AZ	CA	CO	CT	DE	FL	GA	IA	ID	IL
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(b)(4) Confidential/Proprietary

- AL
- AR
- AZ
- CA
- CO
- CT
- DE
- FL
- GA
- IA
- ID
- IL
- IN
- KS
- KY
- LA
- MA
- MD
- ME
- MI
- MN
- MO
- MS
- MT
- NC
- ND
- NE
- NH
- NJ
- NM
- NV
- NY
- OH
- OK
- OR
- PA
- RI
- SC
- SD
- TN
- TX
- UT
- VA
- VT
- WA
- WI
- WV
- WY


IN	KS	KY	LA	MA	MD	ME	MI	MN	MO	MS	MT	NC
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(b)(4) Confidential/Proprietary



ND	NE	NH	NJ	NM	NV	NY	OH	OK	OR	PA	RI	SC
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(b)(4) Confidential/Proprietary



SD	TN	TX	UT	VA	VT	WA	WI	WV	WY	PQ	ON
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(b)(4) Confidential/Proprietary





LTL Accessorial Charges

1. Fuel index will be posted monthly, Carriers will bill prior month, for example:

Monthly Average for Jan 07 was 13%; billing would be submitted in the month of Feb 07 reflecting fuel at 13%.

Monthly Average for Feb 07 was 12%; billing would be submitted in the month of Mar 07 reflecting fuel 12% and so forth.

Monthly Fuel Chart: Calculated from published SDDC monthly average.

http://www.aafes.com/pa/selling/Logistics_Page.htm

2. Re-Delivery - (b)(4) Confidential/Proprietary [REDACTED]

3. Sort / Seg [REDACTED]

4. Expedited Shipment - [REDACTED]

5. Haz Mat - [REDACTED]

6. Bonded Carrier [REDACTED]

7. Canada Border Crossing Documentation Fee [REDACTED]

8. Liquor License [REDACTED]

9. Matson Regulations Tariff - [REDACTED]

10. LTL Pick Up requested/No Freight - [REDACTED]

11. LTL Re- weigh [REDACTED]

12. Crossdock Management Fee: [REDACTED]

13. Bill of Lading Corrections: [REDACTED]

14. Notify on Arrival: [REDACTED]

15. Single Shipment Charge [REDACTED]

16. Store Delivery Surcharge [REDACTED]



LTL UNLOADING ALLOWANCE

(b)(4) Confidential/Proprietary

1. The provisions of this item apply only in connection with items referring here to.

2. [REDACTED] subject to the following

provisions. Carrier is responsible
AAFES Distribution Centers

A. Matson

B. The consignee

C. The consignee

D. Unloading Allowance

E. Payment of the allowance

F. Allowance will not apply

G. Allowance will not apply

H. Allowances will apply

3. Except where limited otherwise

[REDACTED]
4. All shipments tendered to Matson for LTL movement
[REDACTED]
[REDACTED]
[REDACTED]
[REDACTED]
[REDACTED]